



Ascentis Overview

5/4/2021





- Introductions & Overview
- Ascentis' fit in the market
- Product demo
- Q&A



INTRODUCTIONS & OVERVIEW



Ascentis Team



Jennifer Eue
Account Executive



Jared Mueller
Partner Account
Manager



Julie Carson
Solutions Consultant

Background on Ascentis

- HQ in Minneapolis, MN
- 35+ years and over 400 employees
- Backed by Summit Partners
- Over 4,000 clients
- 70% of employees in service, support & development
- High touch service model



Complete the Survey to Enter Raffle – Win a \$100 Gift Card to Winc!

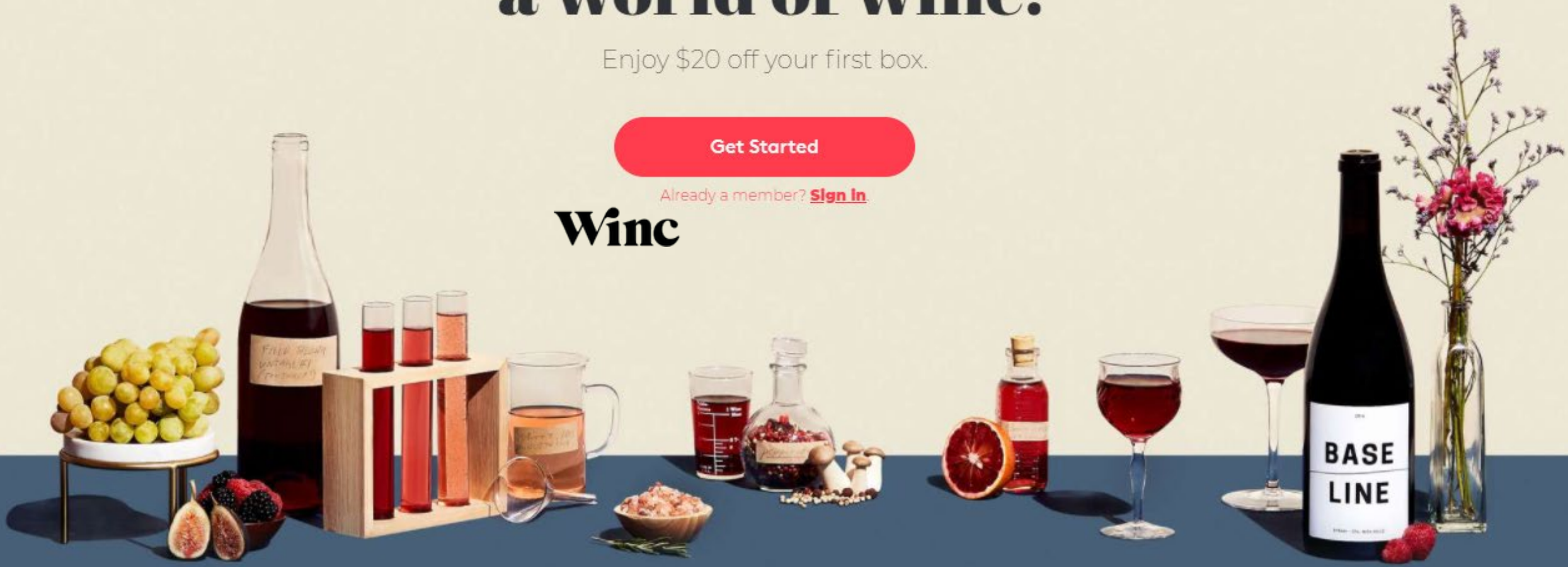
We hand-pick a world of wine.

Enjoy \$20 off your first box.

Get Started

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Winc



The Jared-Iorian



Our Target Market

Workforce Driven HCM

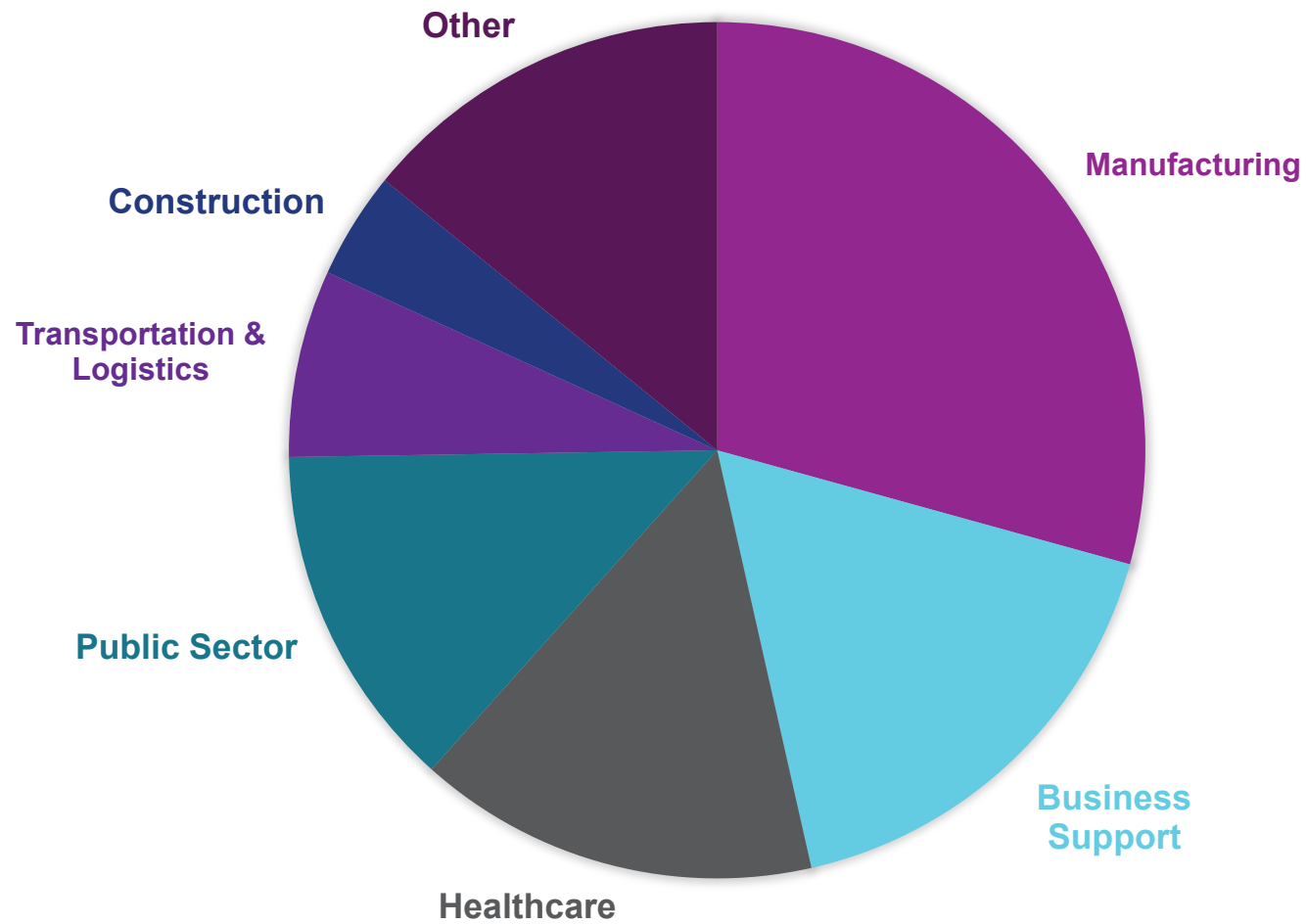
Ideal client size is 100-1,500

Verticals Targeted

- Healthcare
- Manufacturing
- Transportation/logistics
- Industries with heavy time & attendance needs

Clients needing a-la-carte or phased approach

Ascentis Client Base



Ascentis Clients

- **Long Term Growth and Client-First Investment**
 - 70% of team are service, support and development resources
- **Committed to your Growth**
 - Scalable, full-suite solution
 - Flexible, modular solution
 - Dedicated Client Success Manager
 - Executive Sponsor



A-la-carte Technology

Your clients may only need one, some or all of our technology. They won't have to buy something they don't need just to get what they want.

We offer Time and Attendance, HRIS, Payroll, Talent, and Recruiting technology with over 35 years of experience backed by thousands of organizations served.

Flexibility is the key to creating a frictionless experience for your clients. Ascentis supports over 300 payroll systems.

Configurability helps clients support their unique processes with automation. Virtually unlimited filing space for custom attachments, notes and tabs



TIME

PAYROLL

RECRUITING

HR

TALENT

Long Term Growth and Client-First Investment

70% of the team are service, support and development resources

Implement

Time to value
No starts are not an option

Adopt/Optimize

Client Success team helps clients make the most of tech & partnership

Support Matters

65% first call resolution.
Average email response time of 4 hours.



UNSURPASSED SERVICE

We want clients for life, so we invest in service while other providers invest in sales.

Our service difference includes:

Implementation teams focused on time to value, a **Client Success Manager and team** to drive engagement and adoption of the technology, and in those reactive moments, a support team in the US that answer the phones.

Workforce Driven HCM

- Industry leading hardware & software
- Capabilities included
 - Overtime tracking
 - Leave management
 - Scheduling
 - Complex calculations
- Ascentis CarePoint
 - Get clients back to work safely





After the Demo, Enter the Raffle For \$100 Gift Card to Winc By Completing the Survey



The mother of all gifts.

Merlot, chardonnay, or rosé? Let them choose with a Winc gift card.

Product Demo



Ascentis Webinars

The First 100 Days: Changes Employers Should be Aware Of

May 12th 10am PST / 12pm CST

Speaker: Bob Greene

In this session, we'll review reality against expectations surrounding issues like vaccine logistics, small business relief and more. And the HR technology implications for the change to come.

<https://webinars.ascentis.com/the-first-100-days>

Leading Hourly Workforce Transformation in a Post-Pandemic World

May 18th 10am PST / 12pm CST

Speaker: Jennifer McClure co-founder of DisruptHR ***this is a big speaker!!!! Great one to promote**

In this program, we'll explore five key strategies that are key to creating a workplace where the post-pandemic hourly workforce can grow and thrive.

<https://webinars.ascentis.com/leading-hourly-workforce-pandemic>

Time & Attendance Payroll Fraud

May 27th 10am PST / 12pm CST

Speaker: Christine Stolpe

In this hour, the different methods by which an employee might abuse a time and attendance system will be identified and discussed, as well as best practices for prevention.

<https://webinars.ascentis.com/time-attendance-payroll-fraud>

Summary and Q&A



- Workforce driven HCM
- Service & support focused
- A-la-carte approach
- Complete the Survey for Winc Gift Card Drawing
- Questions?

Jennifer Eue

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